# Super-Size Your QSR Sales with Customer Loyalty Kiosks

Customer Loyalty Kiosks are a great way for restaurateurs to "fatten" their bottom lines. Younger demographics EXPECT loyalty programs at their favorite restaurants, and everyone loves earning points. Make a customer loyalty program part of your menu!





### **Make Sign-up Frictionless**

According to a recent article in Fast Casual magazine, the #1 key to success for a customer loyalty program is simple sign up. Interactive kiosks in quick serve restaurants make sign-up virtually instant!

# What Are the Restaurateurs Saying?



**9 out of 10** restaurateurs with a loyalty program claim it

gives them an edge



But Wait! Only **1 in 3** restaurants offer customer loyalty programs



**77%** of restaurateurs claimed that loyalty programs help maintain revenue during down business cycles



So that means **2 out of 3** 

restaurants are missing out on the loyalty advantage!



## What about the Diners?



• Wow! **57%** of those surveyed said a loyalty program affected their dining decision

• 90% of those surveyed say they look forward to email or text updates about their rewards status

• *"Gamification"* is a term which describes an eagerness for members to increase their points and "unlock" new rewards

# What Do the Millennials Think?

. 96% of millennials are loyalty program members

- Millennials eat out more than any other age group
- They are also the *largest demographic in the U.S.*

• Over half of all Millennials cite that how fast they can earn incentives is their *number one reason* for joining a program!



## **Contact Olea Kiosks Today**



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#### Olea Kiosks has been building award-winning kiosks for 40 years

Contact Olea today to find out how our Loyalty Kiosks can help your business grow!

Sources:

http://nmgprod.s3.amazonaws.com/media/filer\_public/c9/6f/c96f4e63-7903-45f8-b763-ac98182ba552/whitepaper\_loyalty\_program\_web.pdf http://www.qsrweb.com/articles/researcher-loyalty-platforms-a-must-for-millennials/

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